

# Dremio Technology Alliance Program

Integrate, Innovate, Market, and Sell with Dremio's Next-Generation Data Lake Service

## Program Benefits

- Featured on Dremio's website
- Partner on joint marketing opportunities & programs, including whitepapers, blogs, webinars & events
- Work with Dremio technical teams to create & deliver joint solutions
- Access to Dremio SDKs, APIs, and development & demo licenses
- Exclusive access to technical roadmap sessions and beta programs
- Participate in Dremio sales & engineering "Lunch & Learns"

## Program Overview

The Dremio Technology Alliance Program enables companies with industry-leading technologies to extend and add value to Dremio's platform and joint customers. The program provides the opportunity to integrate with Dremio to create complementary solutions, integrations, connectors, or other extensions that deliver value and help customers:

- **Reduce Time to Analytics**
- **Enable Data Engineers & Consumers be more Productive and Self Sufficient**
- **Eliminate Proprietary and Expensive Cloud Data Warehouses**

## Dremio Technology Partner Value

### First-Class Technology Integration

Gain access to Dremio technology and technical resources, including product & support teams, to build seamless integrations with the Dremio platform.

### Deliver Joint Solutions

Build best-in-class solutions with Dremio that deliver value for customers and expand your presence in the data and analytics ecosystem.

### Drive Go-To-Market Activities

Partner on joint go-to-market messaging, content, and events with Dremio. Gain access to the Dremio ecosystem to expand product awareness and drive preference for your solution in the market.